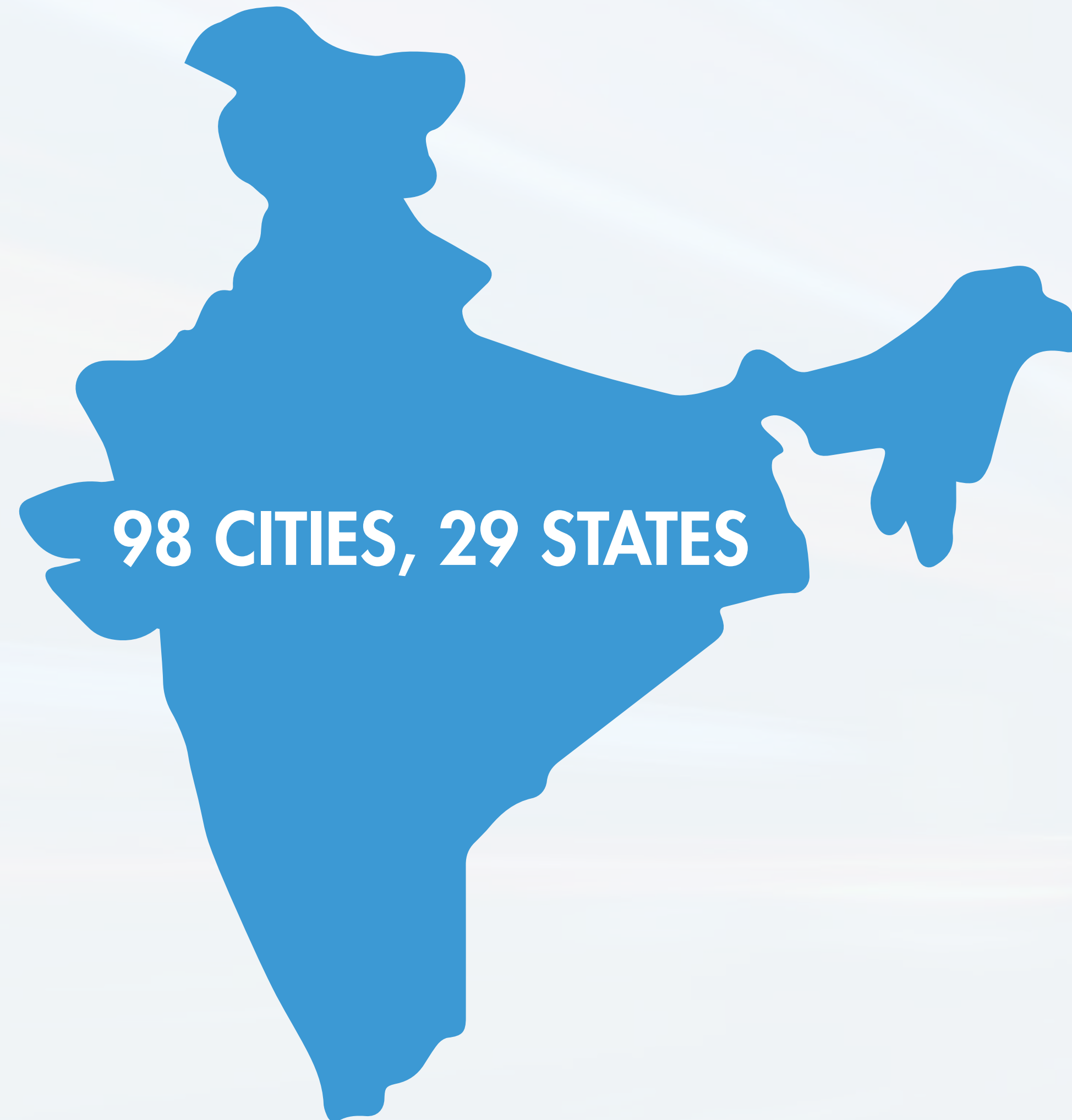


98 Cities 7000+ Destinations  
**220 Million Miles of Great Service**



**Corporate Car Rental Program**

# Savaari - India's Largest Intercity Car Rental Aggregator



## INTER-CITY

7000+ Destinations  
Round Trips and Oneways

5000+ Packages  
From hourly packages to  
multi-city curated packages

## INTRA-CITY

Airport Transfers

Full-day cabs  
8hr /80 km and 12hr/120km

## Driving Growth

● —————→

Operating in 98 high propensity cities with 2400+ Vendors/DCO's (18,000+ cabs) on the platform  
Experience of 12 years in the Industry and high customer retention rates  
99.8% order fulfillment rates – unmatched in car rental industry in India  
9 out of 10 Customer give Savaari Cabs a 4 OR 5 Star Rating (Net Promoter Score of 48+)  
Rated very highly on Google Reviews (4.4 Out of 5)

# Local & Intercity Cab Service In 98 Cities Across India



Agra, UP	Guntur, AP	Nasik, Maharashtra
Agartala, Tripura	Gorakhpur, UP	Nellore, AP
Ahmedabad, Gujarat	Gurgaon, Haryana	Pathankot, Punjab
Ajmer, Rajasthan	Guwahati, Assam	Patiala, Punjab
Allahabad, UP	Gwalior, MP	Patna, Bihar
Ambala, Haryana	Jabalpur, MP	Pondicherry, TN
Amritsar, Punjab	Jaipur, Rajasthan	Pune, Maharashtra
Aurangabad, Maharashtra	Jaisalmer, Rajasthan	Raipur, Chattisgarh
Bangalore, Karnataka	Jalandhar, Punjab	Rajahmundry, AP
Bathinda, Punjab	Jammu, JK	Rajkot, Gujarat
Bareilly, UP	Jamnagar, Gujarat	Rameshwaram, TN
Belgaum, Karnataka	Jamshedpur, Jharkhand	Ranchi, Jharkhand
Bhilai, Chhattisgarh	Jhansi, UP	Siliguri, WB
Bhopal, MP	Jodhpur, Rajasthan	Shimla, Himachal Pradesh
Bhubaneswar, Orissa	Kanpur, UP	Shirdi, Maharashtra
Bikaner, Rajasthan	Khajuraho, MP	Sholapur, Maharashtra
Calicut, Kerala	Kochi/Cochin, Kerala	Srinagar, JK
Chandigarh	Kodaikanal, TN	Surat, Gujarat
Chennai, TN	Kolhapur, Maharashtra	Tirupati, AP
Coimbatore, TN	Kolkata, WB	Trivandrum, Kerala
Coorg, Karnataka	Noida, UP	Tirupur, TN
Cuttack, Orissa	Kota, Rajasthan	Trichy, TN
Dehradun, Uttaranchal	Kumbakonam, TN	Udaipur, Rajasthan
Delhi	Kutch/Bhuj, Gujarat	Udupi, Karnataka
Dhanbad, Jharkhand	Lucknow, UP	Ujjain, MP
Dibrugarh, Assam	Ludhiana, Punjab	Vadodara, Gujarat
Durgapur, WB	Madurai, TN	Varanasi, UP
Faridabad, Haryana	Mangalore, Karnataka	Vellore, TN
Gandhinagar, Gujarat	Meerut, UP	Vijayawada, AP
Gaya, Bihar	Mumbai, Maharashtra	Visakhapatnam, AP
Ghaziabad, UP	Mysore, Karnataka	
Goa	Nagpur, Maharashtra	



# Exceptional Customer Service in the Industry

- **Experiential Engine for Customers** to find the best car/driver combination for the best trip.

Thanks for booking your Savaari!

Would you need a Luggage carrier on your car?

☒ Yes

☐ No

Let us know if you want your driver to conversant in a particular language

Hindi ▾

Submit

- **Add-on Services** Customer will have the option to select from various add-on services like
  - Carrier
  - Driver language
  - Assisted pick-up

All these are available by default for retail customers. Can be customized for your usage

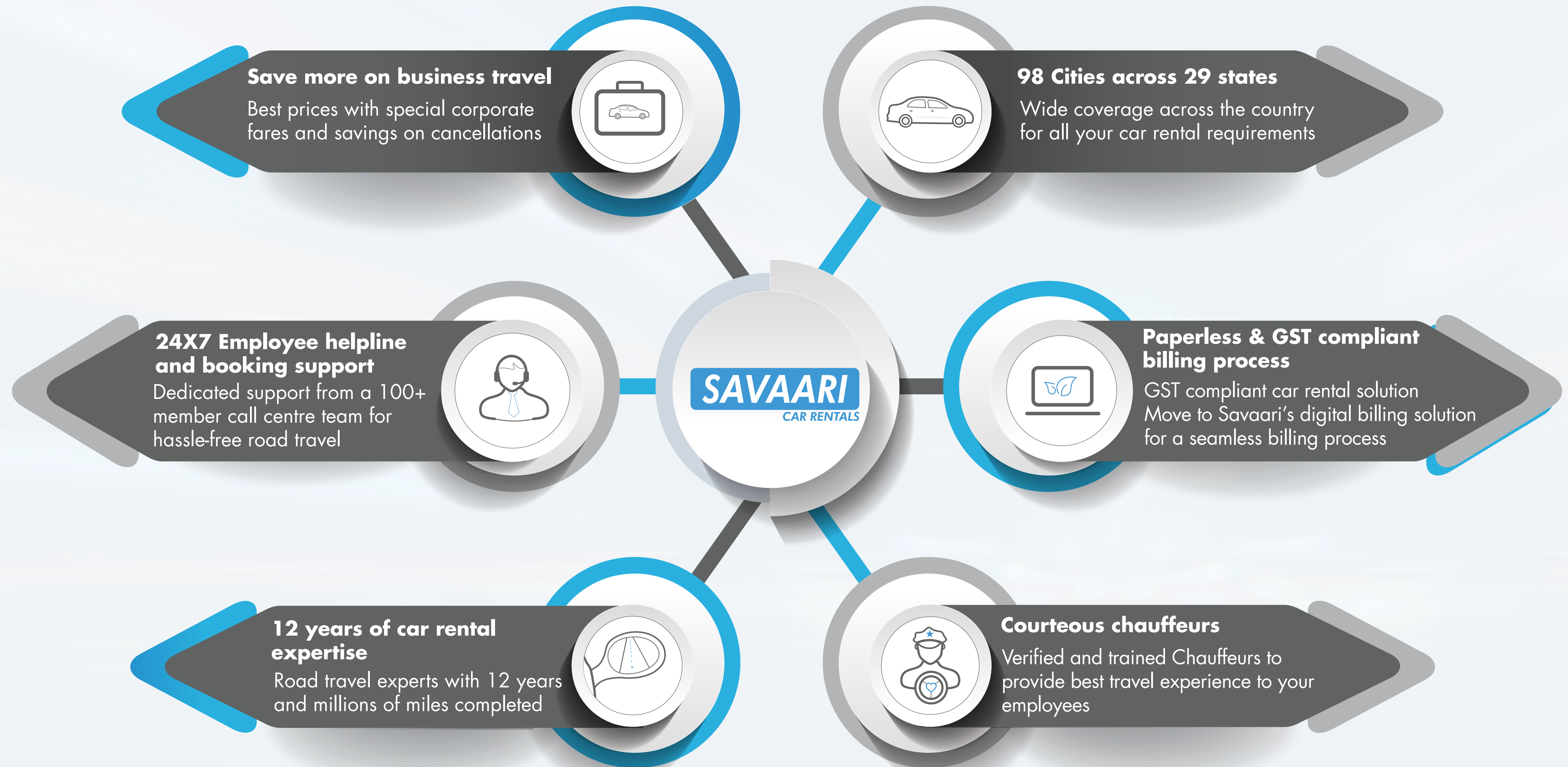
- **On-trip engagement** with the customers. Real-time prompts during the trip for Popular Restaurants, Tourist Spots, Shopping areas etc. to give a wholesome experience



- **On-trip Security** – Cab tracking feature available through Savaari driver app



# Corporate Car Rental – Benefit Proposition



# Corporate Holidays Portal

-Shows the summary of bookings viz. Past, Ongoing, Cancelled, Completed  
-On click pop-up shows detail

-Create booking functionality from a drop down list of pre-populated holiday packages  
-Capture customer details

-Gives the list of holiday packages under the account  
-Functionality to add new packages

-Shows the master list of packages where Savaari operates currently.

☰

Savaari-partners

S SavaariDemo

Dashboard

Booking status

Book Now

My Packages

Other Routes

All Bookings

Booking Id	Customer Name	Customer Email	Booking date	Start date	Package	Status	Action
Booking Id	Customer Name	Customer Email	Booking date	Start date			
3989254			2018-10-23	2018-10-25 03:45	Mumbai_Pune_RoundTrip_2D_450Km	Confirmed	<a href="#">View</a>
3989253			2018-10-23	2018-10-24 02:45	Bangalore_Coorg_Round_3D_675kms	Confirmed	<a href="#">View</a>

- Main intent of providing a portal to our holiday partners is to reduce overheads and minimise errors, which might otherwise arise in offline handing of bookings.
- All the functionalities with respect to Booking creation, Package addition, Booking status check, Driver Details, Trip start and Completion check can be handled through the portal.
- Demo will be provided along with hand-holding of executives while on-boarding of Savaari.



# Operational Capability

- Savaari has a **100+** member call center team operating out of its office in Moradabad, UP.
- 24X7 customer support center with executives working in multiple shifts.
- Capability to handle **3-6X** enquiries during peak season – long weekends, holiday season etc.

- Regional offices in **5 key metro cities** for vendor management.
- They act as hubs for management of driver partners and vendors in the surrounding source cities.
- Quick TAT for on-trip and pre-trip driver related issues through regional offices.

- Savaari has an efficient and scalable technology platform which provides seamless end to end execution of booking.
- API based scalable infrastructure to handle dynamic load of bookings.
- Driver app and alarm based interface module for on-trip security.

## Differentiation



**Good cars**  
Innova/Etios



**Drivers**  
Language proficient, outlook  
of staying away from home  
for longer periods.

## High Customer Satisfaction



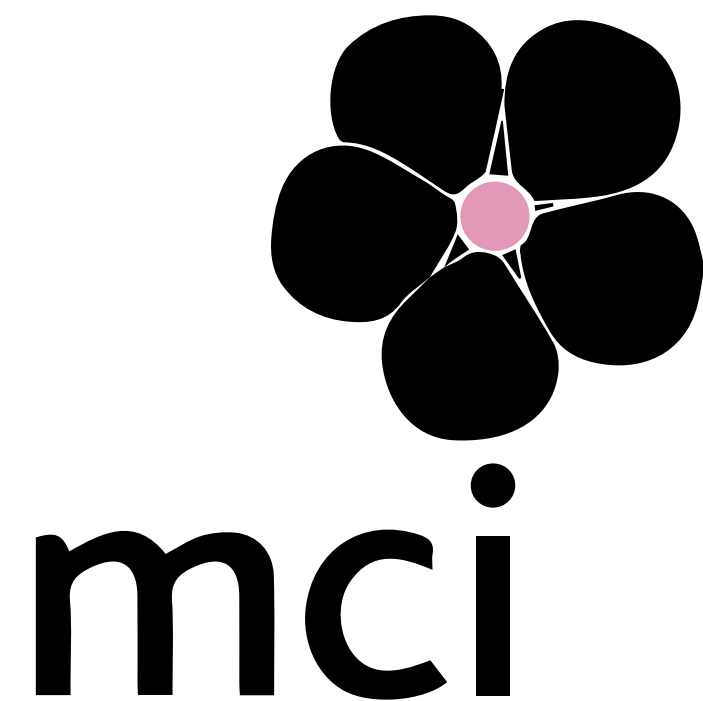
Repeat Customers is high at X%

## Hybrid Supply Model

**2400+** Vendors and Drivers  
Cum Owners

**18000+** Cars

## Corporate Clients



Working with 100+ Corporate partners across Industries



Thank you.